



Board of Directors Minutes
Wednesday, January 24th, 2018, 4:00 p.m. – 6:00 p.m.
Sally Cheever Girl Scout Leadership Center

Board Members in Attendance

Jeannie Frazier, Chair
Mary Henrich, 2nd Vice Chair
Annie Uribe Turner, Treasurer
Ramon Flores
Monica Gonzalez
Terri Ketterer
Jessica Mobley

Girl Board Attendance

Catalina Maya-Rocha, Chair
Sydney Hileman
Kayla Isbell
Calista Medina
Caroline Medina
Katie Omeis

Staff in Attendance

Angie Salinas, CEO
Jody Hernandez, COO
Blythe Simonson, CFO
Stephanie Finleon Cortez, CDCO
Alison Turner, EA
Ed Scott, IT

Attendance by Phone

Deena Clausen
Cariño Cortez
Dr. Gretcha Flinn, 1st Vice Chair
Teri Grubb
Dr. Arcelia Johnson-Fannin
Teri Wenglein

Board Members Absent

Mary Rose Brown
Jelynn LeBlanc Burley, Secretary
Kelly Faglie
Roger Graham
Dr. Sarah Nelson-Baray
Maritza Rodriguez
Sandy Schlortt

Girl Board Members Absent

Kaitlin Gutierrez

Guest Attendees

Carrie Gray
Joe Hernandez

Call to Order/Consent Agenda

Ms. Frazier called the meeting to order at 4:10 p.m.

Girl Board Chair Catalina Rocha led the Pledge of Allegiance followed by the Girl Scout Promise and Mission. Girl Board Member Sydney Hileman presented the mission moment.

The following items were presented for approval in the Consent Agenda:

- November 4th, 2017 Board of Directors Meeting Minutes
- Letter of Resignation from Board Development Committee member, Tom Karger
- Motion to approve Board Approved Volunteer Awards

Ms. Mobley moved to approve the items on the Consent Agenda. Ms. Henrich seconded, and the motion carried.

Chair Updates

Ms. Frazier discussed the future direction of the council and encouraged board members to work with the Fund Development Team when called upon.

Attract and Retain a More Diverse Volunteer Base

Ms. Salinas provided Board Development Committee update:

- Addressed resignation of community member, Tom Karger, and solicited board members to join committee and provide names of potential board members.
- Ms. Gray discussed building a strong case for support and led an activity formulating reasons people give.

Increase and Diversify Funding

Ms. Mobley presented the Audit Report for 2016-2017 fiscal year.

- Mr. Flores moved to approve the 2016-2017 Audit Report. Ms. Henrich seconded and the motion carried.

Ms. Uribe Turner presented the financial report ending November 30, 2017 along with staff turnover rate.

Ms. Henrich presented the Fund Development Committee report:

- Proposal to San Antonio Area Foundation Capital Naming Committee
- Board Member Donor Luncheons
- Trefoil and TopGolf Events
- Board Member week of “Thank You” Duty

Utilize Innovation and Technology to Support the Mission

Ms. Salinas reviewed the GSUSA dashboard and membership report. Current membership at 8,096 registered girls, total.

Provide Engaging Programs for Girls

Mr. Flores provided an update on the Long-Range Property Plan Committee:

- Sale of Camp Mira Sol, closing set for February 5th, 2018
- January 8th, 2018 West Side Girl Scout Leadership Center Visioning Session
- January 23rd, 2018 Camp La Jita Visioning Session
- January 30th, 2018 Sally Cheever Backyard Visioning Session

Ms. Mobley moved to ratify action taken by the Executive Committee on December 6th, 2017, to enter into a contract with Overland Partners to expend funds on the West Side Leadership Center master plan and to enter into a contract with studioOutside to expend funds on Camp La Jita master plan. Ms. Uribe Turner seconded, and the action was ratified.

Ms. Salinas discussed program outcomes, recent events and staff highlights.

Executive Session

The Board adjourned into Executive Session at 5:51 p.m. to discuss CEO Evaluation.

The Board meeting reconvened from Executive Session at 6:00 p.m. The members agreed that the annual evaluation process for the CEO should be shifted to the fall, after the close of the fiscal year. This will facilitate utilizing end of year results in evaluating progress against the annual goals of the CEO. The salary of the CEO will be re-evaluated following each annual evaluation.

On a motion made and seconded, the salary of the CEO will be raised to the amount determined in Executive Session.

Adjourn

The board adjourned at 6:05 p.m.