

2021 Fall Product Program Troop Proceeds Guide

REMEMBER: Troops without a bank account are still able to participate in the Fall Product Program with an Agreement to Deposit (available online)—this agreement or troop bank account is **REQUIRED** to receive M2 access or program materials.

ALL troops will receive 15% proceeds based on the total amount sold. To calculate Troop Proceeds:

1. Multiply your gross sales by 15% or Proceeds = Gross Sales x 0.15
2. Find your Troop Proceeds listed on M2 under “Banking and Payments”

Eligible troops can earn an additional 7% bonus by meeting ALL of the following criteria:

1. Troops must have registered 100% of your troop members (as of Wed., Mar. 31) by the **Premier-Ultimate Early Bird** Deadline (Thurs., Apr. 15) **AND**
2. Troops must have participated in the 2021 Cookie Program—and have turned in all end-of-program paperwork no later than Mon., Apr. 5, 2021—and the troop must not have any outstanding balance **AND**
3. Troops must have turned in their June 2021 Troop Finance Report no later than Tues., June 15.

Please Note:

- All THREE of the criteria above **MUST BE** met in their entirety, for troops to earn the 7% proceeds bonus for the Fall Product Program.
- Your Community Nut Manager (CNM) will be provided a list of troops earning the 7% bonus.
- Please note that IRGs are not eligible for this bonus.

If believe your troop should be receiving the Premier-Ultimate Early Bird bonus percentage, contact the Product Program department before Fri., Oct. 2 at customercare@girlscouts-swtx.org.

NO changes will be made after Fri., Oct. 2.

Junior, Cadette, Senior & Ambassador troops can earn an additional 7% by opting out of rewards and meeting the following criteria:

1. Reach TROOP Per Girl Average of 320 units
2. Submit opt-out form with all required signatures no later than Mon., Nov. 1 at 5 p.m.

Please Note:

- See opt-out form on Fall Product Program webpage for complete rules and fine print.
- Opt-out form will be available on FPP webpage at the beginning of September.
- Completed opt-out form must be submitted via email to customercare@girlscouts-swtx.org.

If believe your troop should be receiving the opt-out of rewards bonus percentage, contact the Product Program department before Tues., Nov. 2 at customercare@girlscouts-swtx.org.

NO changes will be made after Tues., Nov. 2.