

## 2022 Fall Product Program Troop Proceeds Guide

**REMEMBER:** Troops without a bank account are still able to participate in the Fall Product Program with an Agreement to Deposit (available online)—this agreement or troop bank account is **REQUIRED** to receive M2 access or program materials.

**ALL troops will receive 18% proceeds based on the total amount sold.**

**To calculate Troop Proceeds:**

1. Multiply your gross sales by 18% or Proceeds = Gross Sales x 0.18
2. Find your Troop Proceeds listed on M2 under “Banking and Payments”

**NOTE:** This is an increased percentage for 2022; originally 15%.

**Eligible troops can earn an additional 7% bonus by meeting ALL of the following criteria:**

1. Troops must have registered 75% of your troop members (as of Mar. 31) by the **Ultimate Early Bird Deadline** (Apr. 15) **AND**
2. Troops must have participated in the 2022 Cookie Program—and have turned in all end-of-program paperwork no later than Mon., Mar. 7, 2022—and the troop must not have any outstanding balance **AND**
3. Troops must have turned in their June 2022 Troop Finance Report no later than Wed., June 15.

**Please Note:**

- All **THREE** of the criteria above **MUST BE** met in their entirety, for troops to earn the 7% proceeds bonus for the Fall Product Program.
- Your Community Nut Manager (CNM) will be provided a list of troops earning the 7% bonus.
- Please note that IRGs are not eligible for this bonus.

If believe your troop should be receiving the Ultimate Early Bird bonus percentage, contact the Product Program department **before Fri., Oct. 7** at [customercare@girlscouts-swtx.org](mailto:customercare@girlscouts-swtx.org).

**NO changes will be made after Fri., Oct. 7.**

**Junior, Cadette, Senior & Ambassador troops can earn an additional 7% by opting out of rewards and meeting the following criteria:**

1. Reach TROOP Per Girl Average of 320 units
2. Submit opt-out form with all required signatures no later than Mon., Jan. 31 at 5 p.m.

**Please Note:**

- See opt-out form on Fall Product Program webpage for complete rules and fine print.
- Opt-out form will be available on FPP webpage at the beginning of September.
- Completed opt-out form must be submitted via email to [customercare@girlscouts-swtx.org](mailto:customercare@girlscouts-swtx.org).

If believe your troop should be receiving the opt-out of rewards bonus percentage, contact the Product Program department **before Tues., Nov. 1** at [customercare@girlscouts-swtx.org](mailto:customercare@girlscouts-swtx.org).

**NO changes will be made after Tues., Nov. 1.**